Message Text

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INFO OCT-01 EA-07 ISO-00 EB-08 STR-04 CIAE-00 INR-07 NSAE-00 COME-00 PRS-01 /028 W

-----190715Z 003832 /14

R 190618Z APR 77 FM AMEMBASSY CANBERRA TO SECSTATE WASHDC 235 INFO AMEMBASSY TOKYO

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STATE PASS AGRICULTURE FOR MEEKER AND ANDERSON

EO 11652: NA

TAGS: EAGR, ETRD, JA, AS

SUBJECT: AUSTRALIAN--JAPANESE BEEF TALKS

1. THE CONSULTATION TALKS ON BEEF BETWEEN SENIOR AUST. AND JAPANESE OFFICIALS HELD IN CANBERRA LAST WEEK PRODUCED NO FIRM RESULTS. THIS WAS EXPECTED AS THE JAPANESE MISSION WAS HERE TO CONSULT AND NOT TO NEGOTIATE. HOWEVER, AUST. OFFICIALS WERE DISAPPOINTED WITH THE TALKS AS THE MESSAGE CONVEYED WAS THAT JAPAN MAY AGAIN CUT BEEF IMPORTS. MR. SINCLAIR, MINISTER FOR PRIMARY INDUSTRY, TOLD THE PRESS AFTER THE MEETINGS THAT JAPAN WAS CONTINUING TO BE AN UNRELIABLE IMPORTER OF AUST. BEEF DESPITE ASSURANCES GIVEN AT THE LAST MINISTERIAL MEETING IN TOKYO IN JANUARY. HE REFUSED TO GIVE ANY DETAILS SAYING THE TALKS WERE A CONFIDENTIAL EXCHANGE OF INFORMATION.

2. ACCORDING TO OUR CONTACTS, THE JAPANESE TEAM STARTED BY POINTING OUT THAT THERE WAS MOUNTING PRESSURE IN JAPAN TO CUT BEEF IMPORTS. USING A SUPPLY AND DEMAND ANALYSIS, THEY EXPLAINED (PROTEDT AUST. SOURCE), THAT DOMESTIC BEEF PRODUCTION WAS EXLIMITED OFFICIAL USE

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PECTED TO INCREASE BY 10 PERCENT AND CONSUMPTION BY ONLY 7
PERCENT, THUS NARROWING THE GAP FOR IMPORTED BEEF DURING THE
CURRENT FISCAL YEAR BEGINNING APRIL 1. THEY ALSO HINTED THAT
IMPORTS OF CHILLED BEEF MAY HAVE TO BE CUT BACK SINCE THERE WAS
NO EFFECTIVE WAY OF CONTROLLING THE FLOW OF THIS BEEF ON TO THE
MARKET. THE PROPORTION OF FROZEN BEEF WOULD HAVE TO BE INCREASED IN ORDER TO MAKE THE LIPC'S PRICE STABILIZATION PROGRAM

WORK.

3. ACCORDING TO OUR SOURCE, THE ANNOUNCEMENT ON THE LEVEL OF THE QUOTA FOR THE FIRST HALF OF THE 1977 FISCAL YEAR IS TO BE MADE IN TOKYO BEFORE THE END OF APRIL. BASED ON SPECULATION HERE FOLLOWING THE TALKS, THE FIRST HALF QUOTA COULD BE REDUCED TO AS LOW AS 30,000 TO 35,000 MT, COMPARED TO 45,000 MT FOR THE SAME PERIOD A YEAR AGO. SHARP POLITICAL REACTION CAN BE EXPECTED FROM HERE IF THE QUOTA IS REDUCED AT ALL, LET ALONE THAT MUCH, AS AUST. NORMALLY SUPPLIES ABOUT 80 PERCENT OF THAT MARKET.

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